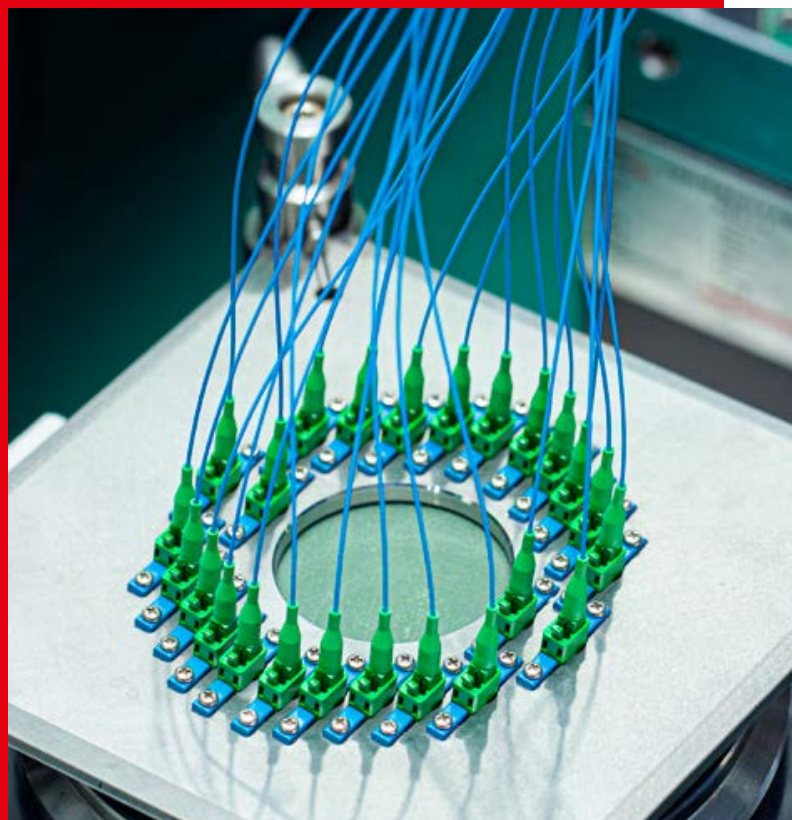
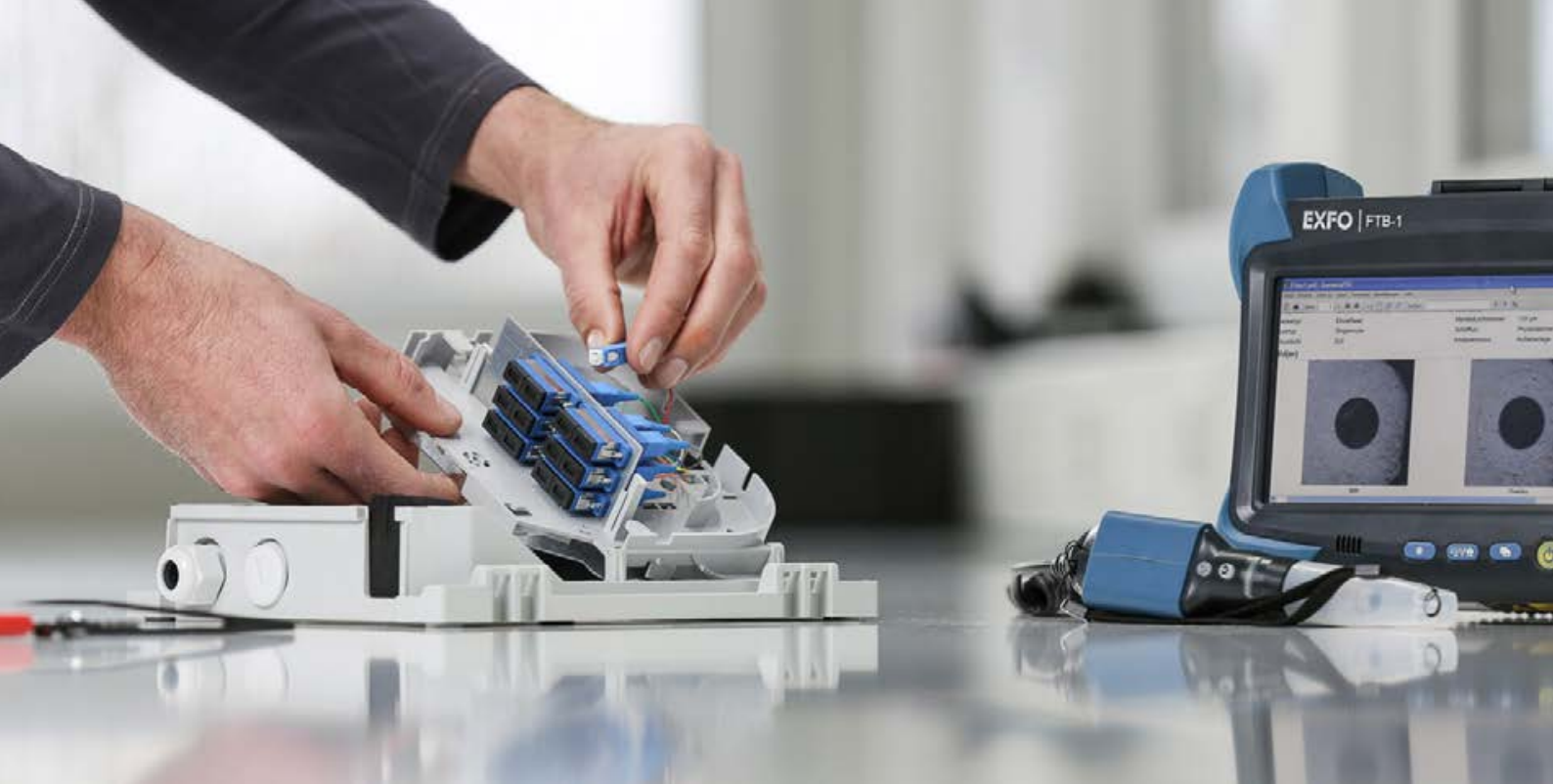




# FOCUS ON INNOVATION, QUALITY AND SUSTAINABILITY

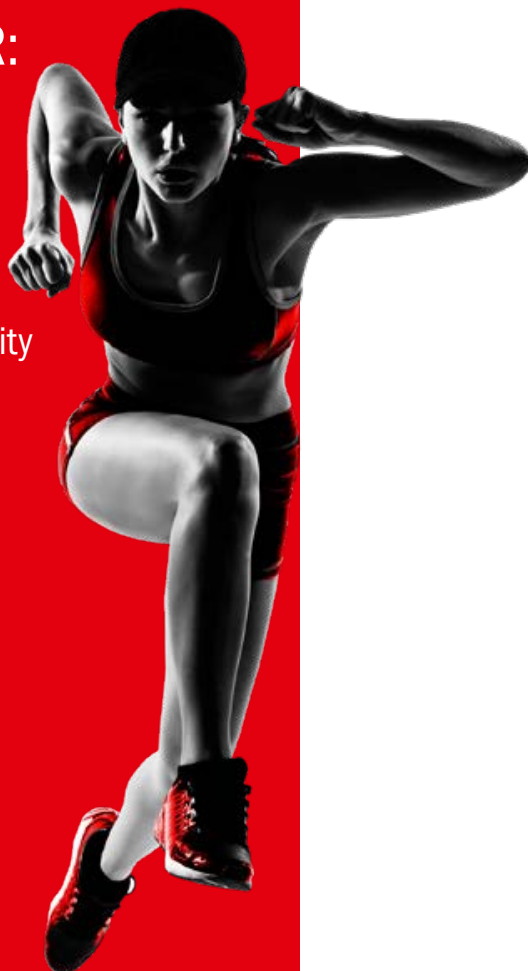


THE GERMAN  
**DEVELOPER  
AND PRODUCER**  
FOR OUTSTANDING  
NETWORK-PERFORMANCE



## THE GERMAN **DEVELOPER AND PRODUCER** OF PASSIVE SOLUTIONS FOR:

- FttX
- Telecommunications
- Data centres
- Copper connectivity
- Fibre optic connectivity
- Network cabinets and wall-mounted enclosures
- Trunk Cables for fibre optics & copper solutions



## **OUR STRENGTHS**

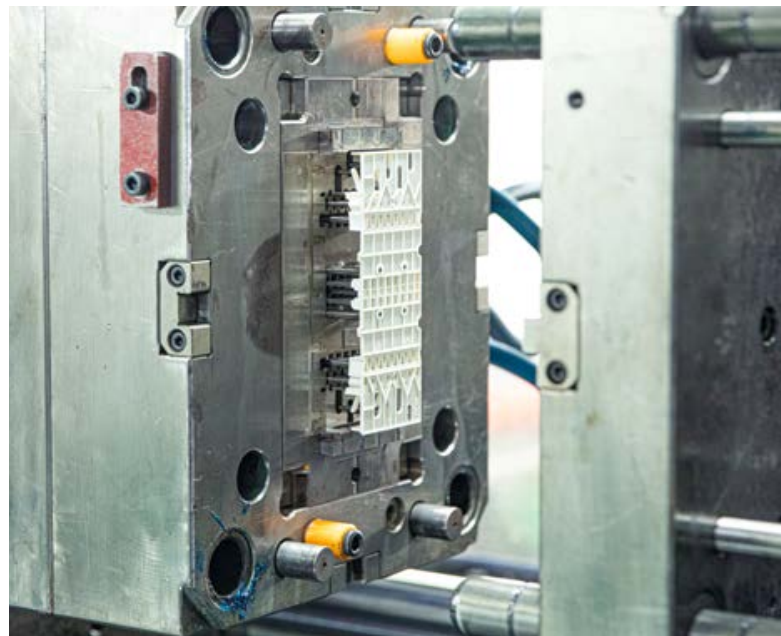
- Customised developments of connectivity and distribution enclosures for fibre optic and copper telecommunications networks
- Decades of experience in development and production of IDC based connectivity
- High level of innovation through in-house research and development team with engineers for high frequency, electrical and mechanical engineering
- Engineering team for production and process technology in our factory in China
- In-house measurement laboratory for fibre optic and copper components
- Special tests for network and railway applications





# OUR MANUFACTURING EXPERTISE

- Plastic injection moulding
- 3D printing technology
- Sheet metal processing (punching, bending, lasering) for contacts
- Ultrasonic, vibration and friction welding
- Automated product assembly
- Laser and pad printing technology
- Polishing and assembly of fibre optic connectors and cables





# COBINET LOCATIONS

CobiNet – Fernmelde- und Datennetzkomponenten GmbH,  
Heddesheim, Germany

- R&D department for products
- Product management
- Sales department
- Logistic centre
- Cable assembly
- Assembly of network cabinets
  - Fibre optic and copper distribution enclosures
  - Fibre optic LAN and FttH distribution cabinets

CobiNet (NingBo) Communication Technology Co. Ltd., Ningbo, China

- 100% owned by CobiNet Germany
- R&D department for products, moulding and machinery
- Manufacture of connectivity for telecommunication- and data network solutions
- Fibre workshop for assembly and polishing fibres
- Logistic centre

CobiNet SRL, Albesti, Romania

- Automated crimping of connectors
- Audited assembly of fire protection enclosures
- Assembly of:
  - Cable heads for telecommunication networks
  - Distribution enclosures
  - Fibre optic distribution enclosures for FttH networks





# CORPORATE SOCIAL RESPONSIBILITY (CSR)

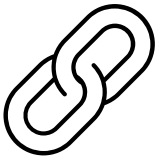
## Our certifications

- ECOVADIS CSR Rating in bronze for Corporate Social Responsibility (CSR)
- ISO 14001 certification (environmental management system) of the factories in China and Romania
- ISO 45001 certification management systems for occupational health and safety (OHS) of our factories in China and Romania
- No use of conflict minerals
- Permanent reduction of the CO<sub>2</sub> footprint through:
  - Use of solar energy
  - Electrification of the vehicle fleet



## SALES PRESENCE

- Direct sales team in Germany
- Direct sales team in China
- Webshop 24/7
- Key account managers for dedicated markets or customers
- Key account manager for distributor network

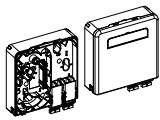


## SOLIDITY AND FINANCIAL STRENGTH

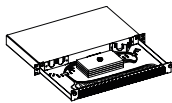
- Over 25 years in the market
- Technological market leadership for LSA telecommunication terminal strips
- High production depth of approx. 70%
- Own plants for production and assembly services
- 100% equity financed
- Turnover of CobiNet group approx. 35 million euros



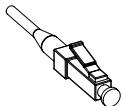




FTTH



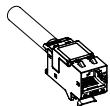
DATA CENTRE



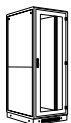
FIBRE OPTIC TECHNOLOGY



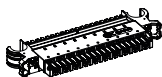
DATA CABLE FIBRE OPTIC & COPPER



COPPER DATA NETWORKS



NETWORK CABINETS



TELECOMMUNICATION



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